**[COMPANY LOGO]**

**SALES AGREEMENT**

This Sales Agreement (the "Agreement") is made and entered into as of [Date] by and between:

**Seller:** Instrument Technologies, Inc. 9225 W Chinden Blvd, Suite E Boise, ID 83714 Phone: 877-540-4502

**Customer:** [Customer Name] [Customer Address] [Customer City, State, Zip] Phone: [Customer Phone] Email: [Customer Email]

**INTRODUCTION**

Instrument Technologies, Inc., an ISO/IEC 17025 accredited calibration laboratory accredited by A2LA, is committed to providing high-quality calibration services. With over 30 years of experience, we are recognized nationally for our expertise and reliability.

**SERVICES**

Instrument Technologies, Inc. agrees to provide the following services to [Customer Name]:

1. **Calibration Services**: Full-time on-site trained technician support.
2. **Turn-key Service Management**: Scheduling, on-site calibrations, pick-up and delivery, turn time management, and interface with selected vendors.
3. **Document Control**: Online access to calibration documents via our website.

**TECHNICIAN GROUP**

A pool of qualified technicians ensures uninterrupted service. A dedicated technician, along with an assigned backup technician, will perform calibrations either on-site or at our lab, minimizing costly delays.

**ISO/IEC 17025 ACCREDITATION**

Our accreditation ensures that we consistently deliver the quality and reliability that our customers expect.

**DOCUMENT CONTROL**

Calibration documents will be accessible online at [Company Website], allowing designated employees of [Customer Name] to view and print calibration data and certificates instantly. In the event of service termination, access will continue for 90 business days for obtaining status reports.

**SERVICE INTEGRATION**

Instrument Technologies, Inc. will collaborate closely with [Customer Name]’s designated personnel, handling the calibration workload. Outsourced items will be billed at cost plus 25%, covering shipping, insurance, and documentation costs.

**MAINTENANCE & SUPPORT**

We will provide repair services for the following types of M&TE, quoted separately:

* Dimensional Hand Tools
* Handheld Meters
* Lab Equipment
* Weighing Equipment
* Compression Machines

**QUALITY ASSURANCE**

Quality will be monitored through calibration documentation review, technician testing, and vendor audits.

**PRICING**

**Dedicated On-site Technician (3 Days per Week)**

* Monthly Charge: $12,500.00
* Yearly Total: $150,000.00
* Sales tax not included.
* Potential annual price increase of 3% beginning the second year.

**TERMS OF PAYMENT**

* Net 30 terms of payment.
* Opt-out available with 90 days written notice.

**KEY POINTS**

* Primary on-site days chosen by [Customer Name].
* Monthly custom reports on equipment due for calibration.
* Dedicated and backup technicians to learn your business.
* All calibrations due at the end of the month.
* Customization of Indysoft software for equipment tracking and reports.
* Use and efficiency with [Customer Name]’s equipment tracking software.
* Outsourced items billed at cost plus 25%.
* This price is based on a 2-year contract.

**FINAL STATEMENT**

Instrument Technologies, Inc. will provide a dedicated on-site technician 3 days a week to handle calibrations and third-party outsourcing, ensuring all monthly due dates are met efficiently. Our goal is to provide seamless support without interfering with production.

**SIGNATURES**

**Instrument Technologies, Inc.:**

[Authorized Signatory Name]  
[Title]  
Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**[Customer Name]:**

[Authorized Signatory Name]  
[Title]  
Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_